



## **Senior Underwriter – Stop Loss**

We have the following job opportunity which is eligible for **Remote work or in our New York, NY or Ronkonkoma, NY office:**

### **Description**

The Senior Underwriter will be part of the Orien group, which is the stop loss operation of FAIRCO. Both FAIRCO and Orien are subsidiaries of TransRe. The Senior Underwriter will be a key contributor to the growing stop loss team and will report directly to the VP of Underwriting. Responsibilities will include but not be limited to:

- Working directly with producers (Brokers and TPAs) to quote and negotiated stop loss pricing and terms
- Independently managing renewals, new business & RFPs and making decisions within an assigned underwriting authority and guidelines
- Maintaining a profitable book of business while achieving division growth goals
- Developing strong relationships with business partners (Brokers, TPAs, cost containment organizations)
- Working closely with management to provide feedback on underwriting policies and procedures
- Partnering with VP of Marketing to develop and vet new relationships
- Mentoring junior underwriting staff

### **Requirements**

- Minimum of 10 years' experience in underwriting stop loss
- Strong existing relationships with Brokers and TPAs
- Track record of negotiating proposals and deals directly with brokers
- Ability to present to internal and external stakeholders
- Proficient with all Microsoft Office Applications
- Travel 1-2 times per quarter to client sites and TransRe offices
- Organized, analytical, quick learner, ability to multitask, strong attention to detail
- Excellent verbal and written communication skills

### **Work Schedule**

TransRe is supportive of an agile work schedule, which may differ based on individual roles, your local office's practices and preferences marketplace trends, and TransRe's business objectives. This position is eligible for a hybrid work schedule with approximately 3 days in the office per week, with the remainder of the week remote.

### **Compensation**

In addition to base salary, for this position, TransRe offers a comprehensive benefits package, paid time off, and incentive pay opportunity. The anticipated annual base salary range in New York City for this position, exclusive of benefits, paid time off, and incentive pay opportunity is \$130,000 – \$165,000. This range is an estimate and the actual base salary offered for this position will be determined based on certain factors, including the applicant's specific skill set and level of experience.

*Interested in applying for this role? Please visit our [Careers Page](#) to apply!*